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Local Governance and Decentralization Support

LOGOS



Analysis and Forecasting for

Own Source Revenues in The Municipality of Kllokot



This report was prepared by RECURA Financials for the LOGOS project implemented by HELVETAS Swiss Intercooperation

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Introduction

This report analyzes Own Source Revenues in the municipality of Kllokot, a partner municipality of the LOGOS Project (Local Government and Decentralization Support). The report is based on historical data and assumptions made based on the findings from field visits and discussions with municipal officials, and forecasts the generation of Own Source Revenues for the period 2012-2016.

This report is part of the engagement of the financial expert from RECURA Financials, as a consultant to the Local Government and Decentralization Support project (LOGOS) supported by the Swiss Agency for Cooperation and Development, and implemented by HELVETAS Swiss Intercooperation.

This report should be seen as an independent outside evaluation of the municipal performance in generating OSR and in estimating the municipal potential for OSRs in the future. In making the forecasts, the consultant used historical performance, as reported in the Auditor General reports, the Treasury Department of the Ministry of Finance and the Municipal Budget and Finance Department, as well as assumptions and estimates based on observations and discussions with municipal officials. A note of caution is that as all forecasts, one should be careful in interpreting them as expectations rather than guaranteed results. To achieve forecasted results there needs to be engagement first and foremost by the municipality in improving planning and forecasting capacities, reporting of revenues as well as a pro-active approach in developing policies, setting rates and collecting revenues from services. Another stakeholder engaged at this level of governance is the Ministry of Finance, especially the Departments of the Treasury, Budgeting and the Property Tax Department.

The report below outlines the historical performance of the municipality in generating OSR and interprets some of the observations for the different OSR categories over the 2007-2011 period. Then, the report outlines the assumptions made in the forecasting model to conduct the forecasts for OSR generation for the period 2012-2016. Provided that these forecasts are achieved, the report analyzes the forecasted trends and tries to interpret the causes of such forecasted performance. Finally, the report gives some indicative suggestions on areas that municipalities could be supported by the project in order to achieve the objective of increasing own source revenues generated by the municipality.

Legal Background To Own Source Revenues

The municipal own source revenues are regulated with the Law on Local Government Finances (LLGF), which was enacted in June 2008 as part of the Ahtisaari Settlement package of laws and defines the municipal financing. As specified in Article 8 of the Law on Local Government Finance, municipalities were provided with new financial resources that would be utilized to deliver services to their citizens. Among these financial resources are those referred to as Own Source Revenues (OSR). Municipal Own Source Revenues are generated by municipal taxes, fees, charges and fines and make about 10-20% of total annual municipal financing Kosovo wide.

The LLGF lists the categories of own source revenues:

- Municipal taxes, fees, user charges, other payments for public services provided by the municipality, and regulatory charges and fines authorized by the present law
- Rents on immovable property situated in the municipality and under the administration or ownership of the municipality
- Revenues from the sale of municipal assets
- Revenues from undertakings wholly or partially owned by the municipality
- Co-payments from consumers of education and health services provided by the municipality
- Revenues collected by any agency, department or organization of the municipality as a result of the provision of any goods or services
- Interests of municipal deposits, if any
- Any other category of revenue that is designated as municipal own source revenue in a law of the Republic of Kosovo

The Municipal Own Source Revenues (OSR) known also as Municipal Administration Revenues (AR) are divided into two groups: direct and indirect revenues. Direct revenues are services rendered within the municipal administration whereas indirect OSR are the revenue sources that are centrally collected by a line ministry of an agency and are added to municipal accounts: traffic fines and court fees. In addition, parts of OSR are also primary education revenues, primary health care revenues and donor funding which also includes citizen's participations.

Internal Municipal Organization Of Osr Collection

The collection of the OSR in municipalities is done through the Kosovo Central Banking Authority (KCBA). This system was established by the Ministry of Finance and is utilized efficiently by most of the municipalities.

The municipality is provided with a separate bank account within the central banking authority, which is used by the municipalities to save financial resources collected and to affect payments. The Budget and Finance Department designates UNIREF receipt with serial number to each Department that generates OSR. In theory there should be a separate UNIREF for each economic code used to generate revenues, however in reality both the use of economic codes and the UNIREF system leaves a lot to be desired.

Each Department has an assigned municipal official that is in charge of accepting the UNIREF receipts. The municipal officials in charge of issuing the UNIREF receipt against each service rendered report back to the official in charge of all municipal OSR at the OSR Unit within the Municipal Department of Budget and Finance. The OSR Unit within Budget and Finance Department is then responsible to report revenues to the Treasury Department within the Ministry of Finance.

The collection process depends on the value of services that are rendered to the citizens. All services that are below 10 Euro are paid in cash whereas services that are above this amount are paid directly to the bank with a designated UNIREF payment order issued by the person in charge of each department issuing the receipt.

In cases when services are charged at 10 Euro or below, these fees are collected directly by the municipal department officer and reported at the close of business day with one single UNIREF receipt as a lump-sum.

Observations Of The Current Osr System In Kosovo

The basic document regulating own source revenues at the municipal level is the Municipal Regulation on Taxes, Fees, User Charges and Fines. The regulation defines services provided to citizens by the municipalities, municipal departments in charge of providing these services and the costs of such services to citizens.

Although most municipalities now have several years of experience in planning, managing and collecting own source revenues, there are still many problems with the system. At the national level, many of these fees and charges are poorly regulated and not clearly defined with respect to the Chart of Accounts and/or the public sector billing system (UNIREF). At the local level, many of these fees are haphazardly reported by local governments and collected by a number of different municipal departments and agencies who do not work together. Equally importantly, local governments lack, or do not use, information about the base, rate, and yields of these fee's to develop coherent local OSR policies. In particular, they are often unable to attribute the origin of fees and taxes to physical and legal persons; to distinguish the payment of past debts from current liabilities and thus to analyze collection rates; and to analyze the yields of particular fees and charges in relation to their bases, or the number taxpayers.

A general problem with all of the municipalities is that the Municipal Regulation on Taxes, Fees, User Charges and Fines is not very clear, lists many municipal services that generate OSR, without linking these to economic codes from the Chart of Accounts that should be used for reporting these revenues. Also, the problems with aligning economic codes with the UNIREF system create further confusion when reporting these revenues. A lack of a MIS system for OSR at the municipalities in addition to the problems outlined above make it almost impossible to do in-depth analysis of own source revenues generated in municipalities, disaggregate data in terms of users of services, identify and disaggregate between old debts and current year invoices, and consequently makes it difficult to improve planning of own source revenues and develop appropriate policies and decisions by the municipal management.

The issues identified above affecting especially the way municipalities record and then report OSR make it difficult to disaggregate data in more detail and analyze past trends, consequently making extrapolation of data and forecasting very difficult. Furthermore, anticipated chages in the legal environment regarding own source revenues, affecting especially the property tax, construction related taxes and business taxes, will change the proportions of contributions by the different categories of revenues and will affect the bottom line OSR in most municipalities.

In order to improve the business enabling environment, the national government has recently completely eliminated business license fees, which used to compose on average 8% of municipal OSR. Further, it is expected that with the new Law on Construction, planned to be passed in 2012, construction permit charges that are levied by municipalities for issuing permits for new construction will also be completely eliminated. This is an even bigger problem as construction permits compose more than 20% of municipal revenues on average, thus creating an even larger hole in OSR generating capacities for municipalities. These changes, although contributing to a more business and investment friendly environment will create problems for municipalites. Further suggesstions being given to the Government for reducing the amount of the central level general grant will decrease the total level of municipal revenues, which will make it more difficult for municipalities to provide the services to their citizens as required. In principal, while changes to the total revenues to municipalities (including the introduction of the new census data to the calculation) should be phased in carefully, municipalities must at the

same time retain meaningful sources of OSRs if they are to build new infrastructure, and if they are to retain some real fiscal autonomy and take some real responsibility for taxing citizens and firms in their jurisdictions. As things stand now, property tax, although even currently the most imprtant OSR at municipal level, will gain even more importance as it will be the only source actually driving revenues at municipal level and that can actually allow municipalities to generate from and re-invest for their citizens. For this reason, the focus of the efforts at the municipal level should be at improving the policy, planning and collection of property tax.

The Ministry of Finance Property Tax Department have also recently decided to introduce additional quality of built coefficients into the calculation of the property tax. They have piloted the new system in two municipalities in 2011 and it is expected that the system will be rolled out to 11 new municipalities in 2012. The effect of the introduction of quality coefficients, which will determine a mark-up or mark-down from the basic bill depending on the quality of the property, is expected to in general decerease the amount of property tax invoced in general, however when factoring the effect of the increase in the minimum tax rate to 0.15% of the property value, then the aggregated effect should be positive with regards to property tax invoiced. However, the challenge of maintaining the same level or increasing collection of property tax remains the biggest challenge. Municipalities should do their outmost to perform well with property tax if they are to at least offset the effects of the elimination of two major sources of OSR and the potential decrease of the general grant from the central level.

Historical performance

When analyzing the historical performance of the municipality of Kllokot, the consultants have used Auditor General reports, reports from the Treasury Department of the Ministry of Finance and the Municipal Budget and Finance Department, as well as extensive consultations with relevant municipal officials. The historical data may not accurately show exact sources of own source revenues due to inconsistent classification of OSR, including the different definitions of revenues of the same type and using different economic codes from the Chart of Accounts for the same revenue, or using completely wrong codes in reporting OSR. Further, there are still issues regarding the use of economic codes in respect to UNIREF bar-code system to register issues invoices and revenues.

One has to keep in mind that Kllokot is a new municipality, which has only in the last two years been authorized to collect own source revenues and is still in the process of establishing municipal services and collecting own source revenues.

This section of the report presents an analysis of the historical performance of the municipality of Kllokot in the collection of own source revenues and analyzes outlying trends.

	Codes	2010	2011
Revenues from property tax	40110	8,810.63	30,490.83
Income from businesses		0	0
Revenues from business tax	50006		
Revenues from commercial licenses			
Revenues from licenses for ads	50212		
Revenues from licenses and services			
Revenues from forest exploitation licenses			
The use of road infrastructure			
Revwenues from stonebreakers and mines	50203		
Fees for prolonged working hours			
Revenues from business licenses	50204		
Change of business tax	50007		
Licenses for individual activities	50201		
Licenses for professional services	50206		
Licenses for transport of goods	50208		
Licenses for harvesting	50209		
Licenses for games (video games / slot machines)	50210		
Licenses for alchoolic beverages and services	50211		
Licenses for hunting and fishing	50213		
Licenses for shops on streets, Kiosques	50202		6,160.00
Licenses for big stores	50217		
Licenses for construction companies	50218		
Licenses for architectonic companies	50220		
Licenses for hotels	50221		
Licenses for insurance services	50223		
Licenses for petrol and gas retail outlets	50308		
Other licenses for businesses	50290		3,329.50
Other taxes on businesses	40050		

	10010		
Presumptive tax	40010		
Revenues from use of the municipal property		0.00	0.00
Revenues from parking of vehicles	50008		
Revenues from the sale of Municipal property	50413		
Revenues from use of the land	50405		
Rent of municipal properties	50408		
Revenues from the sale of goods	50403		
Sale of official gazette	50404		
Use of public property for open market	50406		
Rent from leasing to trading companies	50407		
Revenues from concessions	50417		
Revenues from rent on residential property	50418		
Revenues from sales of services		12,251.50	17,509.50
Revenues from inspections			
Veterinary inspections	50505		
Inspection of food premises	50501		
Inspections for fire			
Inspection of the environment			
Revenues from geodesic plans			
Activities in the field to measure the country - Dept. of Urbanization	50504		
Inspections of urban plans - Dept. of Urbanization	50503		
Revenue from building permits			
Payments for the change in land usage	50012	7,821.00	1,745.60
Issuance of construction licenses	50009	4,430.50	15,763.90
Demolition license	50010		
Other services			
Technical check of buildings	50205		
Sale of services	50401		
Inspection - sanitary hygienic			
Inspections of weighting equipment	50507		
Inspection og measurement units at petrol stations	50508		
Tax for legalization	50509		
Taksa për legalizimin	50026		
Revenue from court fines, police and municipality		0.00	20.00
Fines			20.00
Fines - Forestry			
Court Fees			
Revenues from traffic fines	50101		
Inspectorate Fines	50104		
Other fines	50107		
Removal and Deposition of vehicles	50103		
Other		0.00	0.00
Other payments	55300		
Other Revenues	55300		

Revenues from administrative tax		1,971.00	19,314.42
Fees from the registration of vehicles	50001		4,938.82
Issuance of driving licenses	50005		
Fees from traveling documents	50003		
Tender participations	50020		
Road tax	50002		
Certificate of the registrar (birth, marriage, death etc.).	50013, 50014, 50015		3,307.70
Other registrar documents			
Certification of different documents	50017		
Tax for request forms			
Inharitence registration fee	50011	1,971.00	10,322.90
Health certificates for driving licenses	50024		
Tax on ID Cards	50004		
Other administrative taxes	50019		745.00
Tax other certificates	50016		
Tax on photocopy of various docs	50018		
Citizenship certificate tax	50025		
Product stamps	50412		
Citizen Participation (health and education)		7,200.00	0.00
Revenues from culture	50409	7,200.00	
Revenue from health services	50409		
Revenues from kindergarten	50409		
Revenues from secondary Education	50409		
Grants and donations		0.00	0.00
Citizen participation in projects			
Foreign donations			
Kosovo donors			
Total OSR Generated during the financial year		30,233.13	67,334.75
			82.10%
Carried forward revenues			
Grand Total		30,233.13	67,334.75
Table 1 Manie in although Killahat I Historiaal Cours Courses Boussian Col			

Table 1. Municipality of Kllokot – Historical Own Source Revenue Collection 2010-2011

When analyzing own source revenues in the municipality of Kllokot, it is noticeable that OSRs generated during 2011 have increased by 123% in contrast to 2010 generated amount, which is a great achievement of this newly established municipality. It is also noticeable that there are thre main categories which contributed to this increase: property tax, sale of services and revenues from administrative tax.

Own Source Revenues generated during the financial year in Kllokot were on average at 5.91% of the total annual budget set for the municipality at the beginning of the year. This is presented in the two figures below:

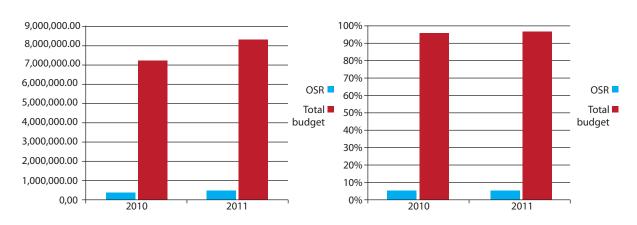


Figure 1 - OSR compared to total municipal budget

A breakdown of the participation of different categories is presented below:

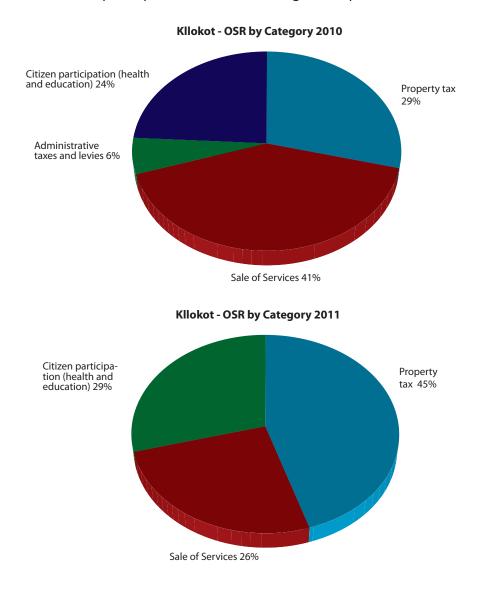


Figure 2 – Breakdown of OSR into the main categories 2010-2011

The analysis of the own source revenues for 2010-2011 for the municipality of Kllokot show that property tax category is the largest source of revenues and on average participates with 29% contribution in 2010 and 45% in 2011. The second largest category is revenues from sale of services which contributes with 41% in 2010 and 26% in 2011 to the total municipal OSRs. The third largest category are revenues from administrative taxes with contribution of 6% in 2010 and 29% in 2011. It is interesting to notice that the contribution from participation in health services has dropped to zero in 2011.

Revenues generated from property tax collections have recorded a great increase during 2011 as compared to 2010, going by almost 9,000 Euro to above 30,000 Euro, a 246% increase. The property tax collection levels relate to issues of management, whereby the property database is not updated regularly as required by law. This causes problems with the billing, which are further exacerbated due to the fact that billing is done centrally by the Ministry of Economy and Finance, with limited access for municipalities to the system and generation of automatic aggregated management reports. With respect to property registration and database, the LOGOS project has in 2011 supported all its partner municipalities with a project to register new unregistered properties in the system by providing training, equipment and external surveyors to municipalities for the registration process. This has had the effect of completing municipal databases on property tax and has contributed to making the system more equitable and democratic by including all municipal properties in the tax system. In particular, the project has supported the municipality of Kllokot with the registration of new properties, which has increased the taxable base for the municipality. The effects of the registration are expected to be introduced during the 2012 financial year when the invoices for these properties will be issued, increasing proportionately the property tax collection in the municipality.

During 2011, revenues from sale of services compared to 2010 have increased by 43%. This was caused by the great increase in issuance of construction licenses which could not be offset by the decrease in payments for the change in land usage.

Revenues from court, police and municipality fines have recorded a slight increase during this period, going from zero in 2010 to 20 Euro in 2011.

Revenues from administrative taxes and levies have increased by almost ten times during 2011 in comparison to 2010. The main sub-categories contributing to this increase are fees from the registration of vehicles, certificates from the registrar, and inheritance registration fee. Each of these contributes total OSRs with 17.6%, 2%, and 20% respectively.

The last category that used to generate income is citizen participation to health and education. This category has generated 24% of total OSRs for the municipality of Kllokot during 2010 while during 2011 is has not generated any revenues.

Projections of own source revenues for the municipality of Kllokot

In order to perform projections for Own Source Revenue generation for the forecast period 2012-2016, the consultant used the planned figures for 2011 as a baseline for projections. Then, based on assumptions made in terms of increased efficiency in collection, natural growth and having in mind the current political situation and expected developments in this front.

Further, as municipalities report aggregate revenues in terms of categories or sub-categories, and due to lack of data in establishing the true tax base, one cannot use the units and price per unit of the specific items of OSR in conducting forecasts. Thus, to conduct the forecasts, the consultant has conducted wide consultations with municipal officials in terms of getting a clear picture of planned revenues and the financial, practical and political considerations made when performing these forecasts.

Forecasts are mostly done based on two factors, increased collection rates assumptions and natural growth assumptions.

Following are descriptions of assumptions taken for specific categories and sub-categories of OSR and the estimated potential of the municipality to raise own source revenues over the period 2012-2016. The baseline for the forecasts was taken from the planned revenues for the financial year 2011, as it was considered to be the most accurate estimate by the municipality.

Forecasting Assumptions

The consultant has taken the following assumptions when estimating the own source revenues for the period 2012-2016:

Property tax:

As disaggregated data for the different urban zones was not available, and as the consultant was not able to get the exact data from the Ministry of Economy and Finance on the total bill of property tax invoiced over the years for the municipality, nor was there data available on the collections from current vs previous years debts within payments during one financial year.

Assumptions were made in terms of improved collection rates and natural growth, as well as planned increases in the level of property tax rates, under instructions that are expected to come from the Department of Property Tax in the Ministry of Finance. Further, from 2013 the Government intends to start taxing land properties, which is also expected to have a significant impact in revenues generated from properties in municipalities. The assumption regarding the increase in the tax rates is that it will increase revenues in this category by approximately 30%, while the revenues from the additional land property tax are assumed to have an impact of 10%. Apart from this, the improvements in collection were assumed to be at 2.5% compared to the previous years over the period 2012 – 2014, and then 1% in 2015 onwards. Natural growth rate for new taxable properties was estimated based on feedback from the municipal official in terms of the trend for new properties registered each year, and the natural growth was assumed to be 0.4% in 2012, 0.5% in 2013, 0.6% in 2014 onwards. In particular, as a consequence of the registration of new unregistered properties with the support of the LOGOS project, the taxable base for Kacanik has increased by over 1,000 new properties, which will be billed for the first time in 2012 and affect the collection rates of property tax from 2012 onwards.

Business Taxes and Levies:

Historically, there have been no fees charged for business licenses by the municipality of Kllokot and also taking into consideration the change of policy at the central level to stop collecting from businesses at the municipal level, no revenues from this category were forecast.

Revenues from sale of municipal services:

The revenues from issuing Construction Licenses were assumed to grow due to improved collection and natural growth. Improved collection was assumed to be 2.5% over the 2012-2014 period, going down to 1% growth for 2015 onwards. The natural growth assumed was the same as for the new registered properties and was taken as 4% in 2012, 5% in 2013, 6% in 2014 and onwards.

Revenues from Administration Taxes and Levies:

Revenues from administrative fees were assumed to grow linearly in the remaining quarter of 2011 and thereafter increasing under the same assumption as the growth in the economy by 3% in 2012, 4% in 2013, 5% in 2014 and 6% in 2015 onwards, while as a consequence of population growth increase by another 4% in 2012, 3% in 2013 and 2% from 2014 and onwards.

Citizen participation in health and education:

Revenues from health services participation were assumed to go back to 2010 levels and then grow due to population increase, with assumed growth rates being the same as those for birth, marriage and other certificates above. There are no education participation revenues in the municipality

Grants and donations:

The consultants have not made any assumptions regarding forecasted income from foreign and Kosovan donations nor citizens participation in capital investment projects. This is because it is difficult to estimate the number or size of future donor support in the municipality. In terms of citizens' participation in capital investment projects, there are no expectations that this will start to be implemented, not least due to political sensitivities. However, donor support remains a large potential for contributions to OSR for the municipality and as such assistance could be provided to the municipality in terms of identifying potential donors and support programmes, and then supporting the municipality in getting access to this type of support.

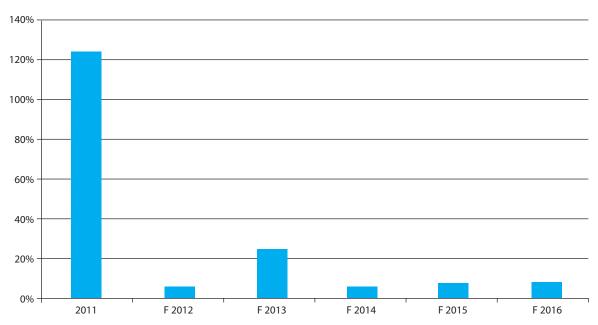
Forecasted Own Source Revenues - Municipality of Kllokot

Lloji i të hyrave vetanake	2010	2011	F 2012	F 2013	F 2014	F 2015	F 2016
Tatimi	8,810.63	30,490.83	31,375.06	44,866.34	46,257.20	49,495.20	52,959.87
Taksat dhe tatimet në biznese	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Të hyrat nga shfrytëzimi l pronës komunale	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Të hyrat nga shitja e shër- bimeve	12,251.50	17,509.50	18,647.62	20,046.19	21,750.11	23,272.62	24,901.71
Të hyrat nga gjykatat,policia dhe gjobat komunale	0.00	20.00	20.60	21.42	22.50	23.84	25.28
Të hyrat tjera	0.00	0.00	0.00	0.00	0.00		0.00
Të hyrat nga taksat dhe pag- esat administrative	1,971.00	19,314.42	20,666.43	22,113.08	23,661.00	25,553.87	27,598.18
Pjesëmarrja e qytetarëve (Shëndetësi dhe Arsim)	7,200.00	0.00	0.00	0.00	0.00	0.00	0.00
Grandet dhe donacionet	0.00	0.00		0.00	0.00		0.00
Totali:	30,233.13	67,334.75	70,709.71	87,047.03	91,690.80	98,345.54	105,485.03
Përqindja e ndryshimit nga viti në vit në THV-në e gjeneruar	0.00%	122.72%	5.01%	23.10%	5.33%	7.26%	7.26%

The consultant will, for the sake of comparability, conduct the forecasts in the same manner, thus focusing only on those revenues that were identified by the municipality.

As can be seen from the forecasted Own Source Revenues table, OSR for the municipality of Kllokot can go up to 105,485.03 Euro at the end of 2016, compared to the collected 67,334.75 Euro for 2011. There is clearly a positive trend when looking at the overall OSRs. As compared to the previous year, OSRs increase in all forecasted years, as shown in the table below.

Municipality of Kllokot – Historical and Forecasted Year to Year OSR in percentage change



The municipality according to the forecasts can achieve to generate up to 2 times more annually compared to OSR collected in 2011. This can be achieved through improved political situation and the inclusion of the Serb population of the municipality, better management and utilization of municipal resources and services, as well as through more efficient oversight, inspections and enforcement.

The graph below shows planned and estimated OSRs up to 2016:

Municipality of Kllokot – Historical and Forecasted Own Source Revenues

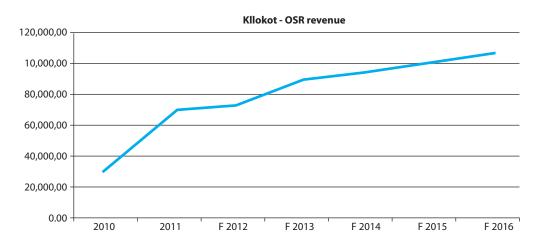
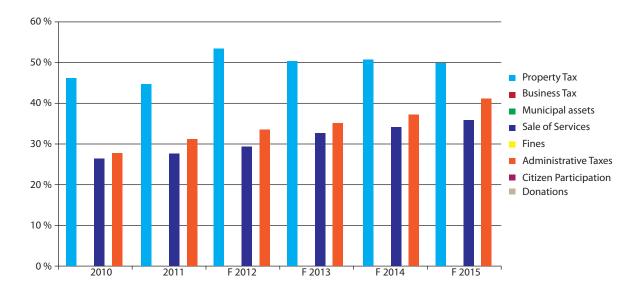
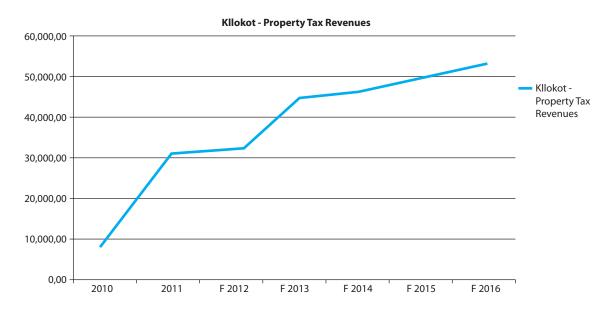


Tabela më poshtë paraqet pjesëmarrjen e secilës kategori të THV-së në parashikimet e përgjithshme të THV-së për komunën e Kllokotit:

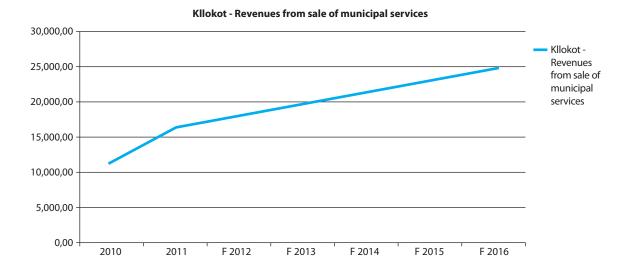


As can be seen from the chart above, the main forecasted drivers of OSR over the coming period are, property tax, followed by sale of municipal services, and administrative taxes.

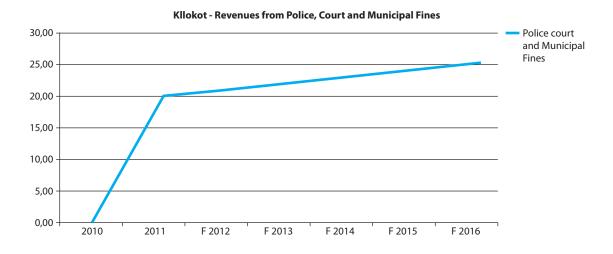
The growth of each category of OSRs forecasted is as presented in the charts below:



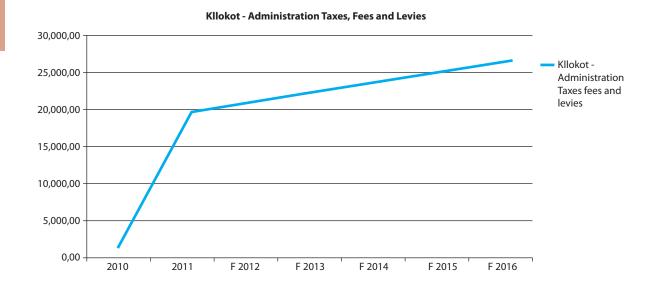
Revenues from Property tax continue to increase due to improved political situation, increased and improved registering, database management, improved invoicing and better enforcement, with a forecasted increase of 74% in generated property tax by 2016 compared to the 2011 collection.



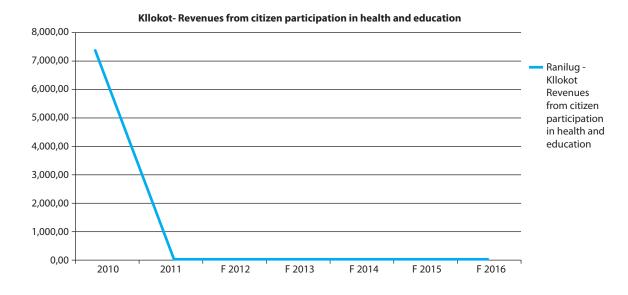
Revenues generated from the sale of municipal services in Kllokot are forecasted to be the second biggest contributor to OSR with on average contribution of 30.12% over the 2012-2016 forecasted period, and are expected to increased by 42.21% compared to levels generated in 2011.



Revenues from police, court and municipal fines have recorded an increase of 20 Euro in 2011 as compared to zero collection during 2010.



Administration fees, levies and taxes are expected to be the second largest contributor to forecasted OSR, contributing on average 33.21% to the OSRs expected to be generated by the municipality. The increase in revenues generated from this category by 2016 will result in an increase of 43% when compared to the levels collected in 2011.



Revenues from citizen participations in health are forecasted to drop to zero during the period of 2012-2016 due to the drop to zero which was recorded in 2011.

There are no forecasted or planned revenues from Municipality owned assets, revenues from municipal, court and police fines, for the analyzed period as the municipality has not planned or collected in these categories. It is recommended that the municipality focuses on starting to generate OSR from these categories as well.

RECOMMENDATIONS FOR IMPROVEMENTS IN OWN SOURCE REVENUE GENERATION

General recommendations

There are a number of general recommendations that should be valid for all the partner municipalities in an effort to improve the collection of own source revenues. Below are a number of recommendations intended for the LOGOS partner municipalities.

In the official website of the the municipalities, the Municipal Regulation on Taxes, Fees and Charges should be published in a transparent and easily accessible location on the official municipal web-page.

Further in the current regulations on taxes, fees and user charges the index of the inflation is not taken into account; therefore it is recommended that when changing the regulation the index of inflation is included into the proposed fees for all the municipal services.

It is recommended that within the new regulation there should be a clear distinction of services provided to legal and physical persons as well as different fee levels for the two categories. Improved use of economic codes and the introduction of new codes to be used by the municipality in planning and reporting of OSR, including the synchronization of these codes with the UNIREF bar code system and the Treasury Department at MoF, is required.

In this regard, in order to contribute to transparency in reporting, the new regulation on taxes, fees and user charges, when describing the different municipal services and taxes and fees related to these services, the regulation should include in the description the exact name of the service, the chart of accounts economic code, UNIREF code linked to the service, unit and department providing the service.

In terms of improving the reporting system there is a need for a management information system on OSR. An MIS in OSR would help the municipalities to improve services and identification of the problem areas within services being offered and increase efficiency in reporting, tracking and generating OSR.

Specifically regarding Property Tax, the municipalities as end-users of a centralized management information system of property tax, which is managed and developed by the Property Tax Department at the Ministry of Finance, should have full access to the data on the system. Municipalities need to be allowed to access customized additional reports from the central system, which would enable improved policy development and decision making. Amongst others, the system should enable reporting features on property tax at least in the following form: Division of psychical and legal persons by zones also divided over the years for billing and collection; Division of billing and debt for the current year and the previous years; Old debts and the possibility for tax payers to pay old debt first; Listing of the biggest debtors.

Further, the introduction by the central level of fiscal tills for generating receipts for fees under 10 Euro, which would also be linked to the appropriate economic codes for reporting, would have several benefits. First, it would speed up the payment process at the municipal cashier as there would be no need to write invoices on paper. Second, it would improve reporting and planning as there would be

readily available data on the exact services provided by the municipality to citizens, by economic codes (ie the number of birth certificates, marriage certificates, document verification, etc.). Finally, it would decrease the possibility for errors in reporting and decrease the potential for mistakes in handling cash payments.

Further a reporting line should be established between the municipality and line ministries for Indirect OSR such as licenses from quarries, forestry and traffic fines. This is in particular a specific case for municipalities with no Minor Courts, where the re-direction of traffic fines payments to the appropriate beneficiary municipality should be standardized at the central level.

As part of preparations for changes in policies for municipal levies on businesses, municipalities should prepare to be able to generate revenues from other categories than business license fees so that they could at least soften the impact of ceasing business tax revenues in the coming years.

Recommendations for Kllokot

The municipality of Kllokot have been very limited in their planning for Own Source Revenues in 2011. Thus, the consultant would suggest that in consultation with the political leadership of the municipality, the department for budget and finance should look into the possibility of introducing additional sources of revenue and estimating the capacity of these sources for revenue generation.

A special focus should also be given to revenues from traffic fines. As Kllokot does not have a Municipal Minor Court, traffic fines dealt with through the minor court in Viti should be re-directed to the account of the Municipality of Kllokot. Also, the Police Service should be notified that the traffic fines occurring in the territory of the municipality of Kllokot should be clearly stated as such so that there is no misallocation of revenues from fines.

Property tax is a revenue source that the municipality of Kllokot should focus. Currently, the municipality does not update the property database as required by law (1/3 of the database updated annually), and invoicing is done based on the existing database by the central Department for Property Tax at the Ministry of Finance, without any direct communication between the municipality and the central level. The property registration project support given by LOGOS to Kllokot should be capitalized and newly registered properties need to be issued invoices from 2012. Improving taxing policies, improving efficiency in enforcement and better targeting of debtors should be high on the agenda. One area of support from the LOGOS project can be in preparing municipal publications and outreach events in order to present achieved results in property tax collection and promote the effect of improved collection in the everyday lives of inhabitants of respective zones.

With the expectation that business taxes will not be allowable at municipal level, Kllokot should do analysis of how to compensate for the potential revenue losses as a consequence of the abolishment of this category of revenues.

Having in mind the future developments in the municipality, Kllokot could potentially receive good revenues from construction permits, geodesic plans and measurements, field inspections of construction sites. Thus, the municipality should work on finalizing the development, urban and regulatory plans, so as to be able to regulate development and construction and benefit from the overall municipal development.

The municipality, in the opinion of the consultant, should start charging tender participation fee, and also start issuing other certificates and verification of the submitted documentation.

Kllokot, being a very new and small ethnically mixed municipality, with a strategic position in terms of nature and tourism, is a very attractive destination for donor supported projects as well. Thus, the municipality should also focus on identifying potential sources of donor funding and proactively apply for funding support.



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